



May 29, 2009

Marie Taylor
NAI Capital
225 S. Lake Ave., Suite 1170
Pasadena, CA 91101

RE: Thank You and Recommendation for Marie Taylor

To All Concerned Parties,

This letter constitutes a personal thank you, commendation, and recommendation for Marie Taylor.

Please note the date of this letter. California is in the midst of a real estate recession and negative market. I've just had the great pleasure of having my commercial building in Monrovia sold by Marie. Frankly, I don't know of any other commercial real estate broker who could have pulled this off in the current business climate of California.

As I see it, Marie's greatest attribute is tenacity and willingness to explore all avenues.

Marie not only knows all the standard multiple listing, appraising and financing issues that other commercial brokers know, her knowledge of zoning, city planning, and historical and environment issues is exquisite. Those are the kinds of issues that frequently block a commercial real estate deal. She navigated my deal through a myriad of obstacles which I never thought I could overcome and nab a sale.

My greatest thanks to Marie is really one of handling me. Not having sold or purchased any California commercial real estate in many years, I became very hostile, angry, and intolerant of the "new sales" process filled with regulations, blockades, and barriers. Marie, on several occasions, put up with my ranting and raving, blustering, and downright ungentlemanly conduct to pull me through. Without her continual encouragement and reassurance over a long year of effort, I would not have endured to be a most contented and grateful seller.

With great appreciation,

Forest Tennant
(M.D., Dr. P.H.)