



**HUTCHINS**

MANUFACTURING COMPANY • 49 North Lotus Avenue • Pasadena, California 91107  
Quality Products for All Phases of Surface Preparation

the PROFINISHERS®

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February 4, 2008

Marie Taylor  
Sperry Van Ness  
37 N. Raymond Ave.  
Suite 600  
Pasadena, Ca 91103

Dear Marie,

I wanted to take the time to thank you for handling the listing and sale of our properties. After looking at another broker prior to meeting with you I did not know the value of our property until speaking with you. Your comps and method of marketing proved that we had more than we anticipated. Through your innovative and creative marketing plan we realized a much greater return. I would highly recommend you and would be available to speak to any of your future clients. Thank you again for a job well done.

Best Regards

Alme Hutchins