

Marguerite L. Parker Trust

1000 S. Euclid Ave.
Pasadena, CA 91106

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Marie Taylor
Sperry Van Ness Real Estate Services
87 N. Raymond Ave. Suite 600
Pasadena, CA 91103

To Whom It May Concern,

As Executor Trustee of the Marguerite L. Parker Trust, I had the daunting task of finding a professional commercial real estate agent to help me sell my parent's commercial building located in Pasadena, CA.

I found out about Marie Taylor through the advertisements mailed to my parent's home over the years. At our first meeting Marie was friendly, attentive and listened patiently while I explained all of my concerns about selling the building during this sluggish real estate market. At the conclusion of the meeting Marie went home to think of some options.

As Marie and I had a couple of follow-up meetings together she was very positive and energetic as she presented several options on how I could sell the property. She went above and beyond my expectations as she not only presented the options but also researched each one to see which would be the most profitable.

Once we agreed on a sales plan Marie really went to work. She demonstrated excellent time management quickly lining up a buyer. She was a great negotiator between the buyer and myself. I was able within two months to close escrow on the sale of the building!

I found Marie Taylor to be an excellent professional realtor. I truly appreciated the way she kept in constant communication with me. Her research and advice truly relieved me of a lot of stress during this time. She was able to sell the building at a price that exceeded my expectations.

I would highly recommend Marie Taylor to anyone seeking a knowledgeable, negotiator, with professional integrity as a commercial real estate agent. I feel Marie Taylor was fully committed throughout the whole process and I'm deeply thankful for all her hard work.

Sincerely,

Darlene LP Tafua
Executor of the Marguerite L. Parker Trust.